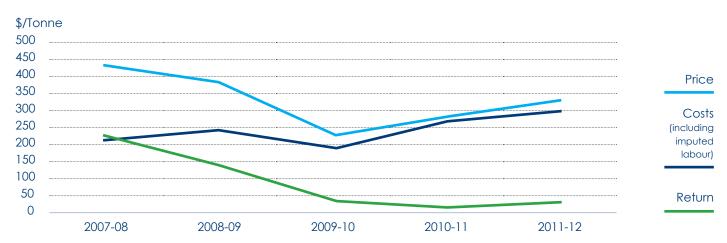


Carrot Production – Key facts and figures

- Carrot growers' returns, on average, have been falling since 2007-08, despite marginally increasing in 2011-12.
- Since 2007-08, average domestic carrot prices have fallen by 24%, whilst average costs have increased by 42%.
- Carrot production has fallen on average by 80% since reaching its record high levels in 2008-09.
- Fresh carrot and turnip exports are Australia's largest vegetable exported commodity, representing over 20% of all vegetable exports in 2012-13.
- The value of Australian carrot and turnip exports has remained stable over the last four years, totalling \$51 million in 2012-13.

Australian Carrot Growers' Financial Performance (average per farm)



Source: ABARES vegetable farm survey 2011-12 and 2012-13, page 71 Returns: The difference between price and costs (including imputed labour).

Current Financial Performance

Australian carrot growers' returns on average totalled \$35 per tonne in 2011-12, up 133% on the previous year.

In 2011-12, the average price received per tonne of carrots was \$331, whereas the average cost to produce a tonne of carrots was \$296.

Long Term Trends

Carrot growers' returns, on average, have been falling since 2009-10, despite marginally increasing in 2011-12.



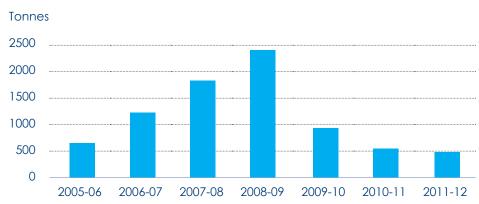


Australian Carrot Growers' Production (average per farm)

Australian Carrot Production

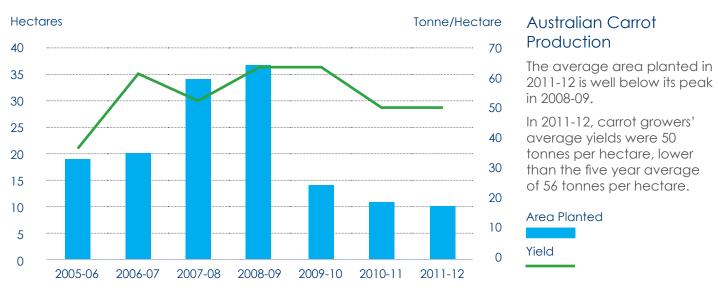
Australian carrot production per farm averaged 481 tonnes in 2011-12, down 11% on the previous year.

Average carrot production has fallen by 80% since reaching its record high levels in 2008-09.



Source: ABARES vegetable farm survey 2011-12 and 2012-13, page 71

Area Planted v Yield (average per farm)



Source: ABARES vegetable farm survey 2011-12 and 2012-13, page 71

Destination of Australian Carrot and Turnip Exports and Export Prices Received

Exports

The majority of Australia's carrot and turnip exports were sent to the Middle East and Asia in 2012-13.

Australia's carrot and turnip exports received the highest export price from both the UAE and Qatar at \$0.79 per kg, whilst the lowest export price was Hong Kong at \$0.68 per kg.

